

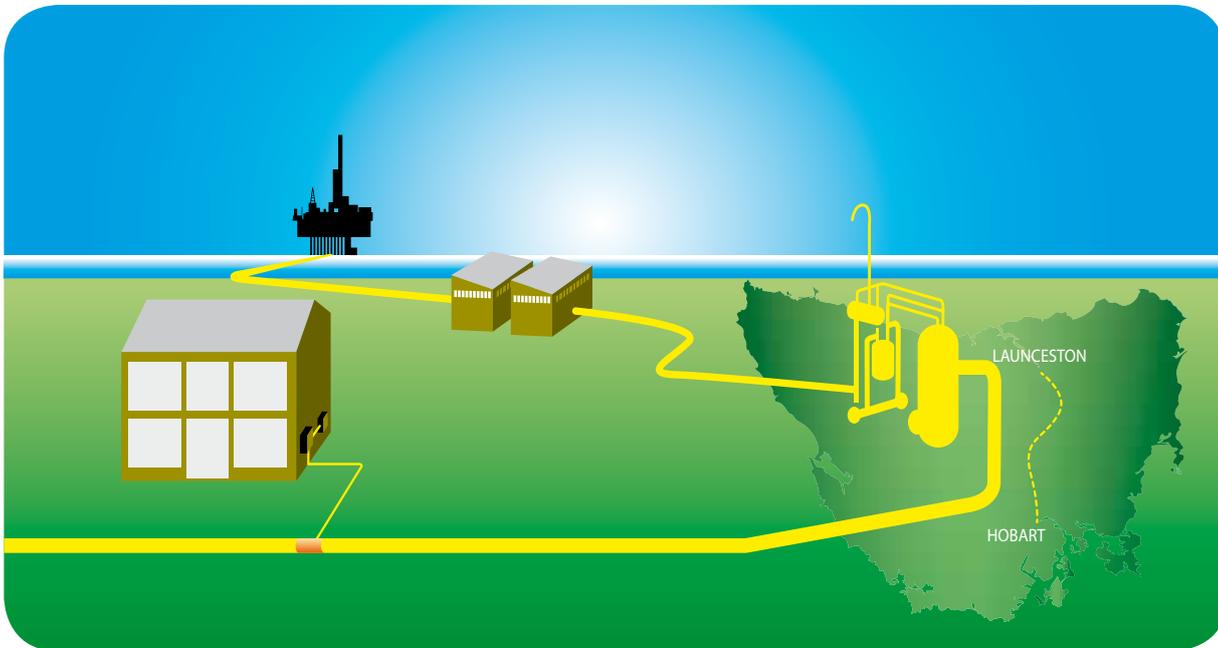


GET THE GLOW!

Read inside to see how your business can gain the benefits of making the switch to Natural Gas!



How is Natural Gas Delivered to My Business?



Natural Gas is retrieved from gas fields under the sea or ground and then transported to treatment plants.

Natural Gas is supplied to Tasmania by Tasmanian Gas Pipeline (TGP) via undersea pipeline across the Bass Strait from the Longford plant in Victoria.

At the treatment plants it is processed to remove impurities such as water and carbon dioxide.

A compressor station then increases gas pressure to ensure a steady flow of gas through the high pressure transmission pipeline that transports the Natural Gas to our distribution network of gas pipes.

The Gate/Take-Off Station is the junction between the high-pressure pipeline and Tas Gas Networks' pipeline.

The distribution network consists of both medium and low-pressure pipelines which transport Natural Gas to households, commercial and industrial users.

Tas Gas's contractors then lay new connection pipes from the gas main in the street to the new gas meter on your business. Tas Gas Networks owns the gas pipes on the property up to and including your meter.

Once you have had your appliances installed by a qualified gas fitter and your application with Tas Gas has been processed, you will have instant and continuous energy for all your business requirements.

Benefits of Natural Gas

Making the switch to Natural Gas will benefit your business in so many ways. Here are some of the reasons as to why it will.

Instant energy – Plentiful hot water, instant heat and precision heating - all possible with Natural Gas at the press of a button.

Savings – Natural Gas is delivered to your business with energy efficiency and is a competitively priced fuel option. As Natural Gas is an instant highly controllable energy source it gives your business the opportunity to lower maintenance and reducing manning costs, helping to give your business the competitive edge.

Safety – Natural Gas is one of the world's safest sources of energy, with Tas Gas making sure that you will always be safe when using Natural Gas.

Versatility – Natural Gas is an efficient multipurpose fuel, meaning that you can use it to power many different types of equipment.



Environmentally friendly – Natural Gas is a clean-burning fuel and is one of the best energy choices for the environment. The increased use of Natural Gas by businesses will help address several environmental concerns simultaneously including smog and green house emissions.

Secure supply – Australia has an abundant supply of Natural Gas, meaning that you will never run out.

Future possibilities – Once your business is connected to Natural Gas, it's easy to convert appliances or add additional gas products later on.

Convenience – No more worrying about refilling your gas bottles, Natural Gas is readily available at the touch of a button.



What can my business connect to Natural Gas?

You will be amazed at what your appliances your business can connect to Natural Gas. Here are some of the different items that can be used on Natural Gas:

Flued Heating – Use Space Heating around your restaurant or office to make your space warm and inviting, or for a bit more ambiance, install a Flame Effect Fire. You will have plenty of people asking if it is real!

Hot Water – Ensure that your business never runs out of hot water with continuous flow systems. These systems provide instant, continuous hot water to your guests, or to your staff.

Cooking – Using gas to run a cooktop or oven is the number one choice for chefs all over the world, due to the control being immediate and precise. Ensure that your restaurant never runs out of gas during service again with continuous, instant Natural Gas.

Outdoor Heating – Provide patrons with the warmth and comfort of Natural Gas outdoors. Installing outdoor Natural Gas heating will invite more patrons to your business, regardless of the temperature outside.

Black Tube Heating – Have a large space to fill such as a warehouse? Do it with ease with Black Tube Heating. Ensure that the surfaces and people in your business are kept warm with this highly efficient and cost saving heating option.

Gas Fired Boilers – Are you in need of a lot of steam or hot water? Gas Fired Boilers can be used for both options, being a very popular choice for dry cleaners and other large businesses requiring steam. By using Natural Gas to operate your burner, you will save money on your running costs and you will have access to a continuous fuel that will never run out.

Electricity Generation – More than ever businesses are looking for innovative solutions to reduce power bills and improve business efficiency. To achieve this, Natural Gas is now being used in combustion engines to produce electricity onsite for large energy users such as pools, hospitals and food processing plants. Onsite electricity generation can reduce energy costs, carbon emissions and ensure reliability of your energy supply.

Have more questions about what you can run on Natural Gas? Feel free to contact us on 1800 438 427 and talk to our commercial sales team about how your business will benefit from switching to Natural Gas.



Satisfied Customers

Launceston pie man makes the simple choice



When Michael Handley decided to open his gourmet pie shop – Tinnies Pies in Launceston – one of the first things he considered was connecting his bakery to the Natural Gas network.

12 months after opening, he is pleased to report that it was the right decision. “I use Natural Gas for cooking and hot water,” said Mr Handley.

“One of the major benefits is that within just three-quarters of an hour after arriving at work in the morning and turning on the oven, I can have the first batch of pies cooked and in the bain-marie, ready for sale.”

“If I was using electricity, after the same amount of time, the oven would still only be heating up.”

Mr Handley said the price difference between Natural Gas and other forms of energy was “huge”.

“Our daily energy costs are about \$26 a day, including electricity and Natural Gas,” he said.

“I have heard of similar businesses that are paying up to \$1000 a week.”

But there are other benefits.

“Natural Gas provides instant heat, which means it is extremely efficient, and there are environmental benefits as well.”

“In fact, Natural Gas is so efficient, if a customer comes into the shop at 5pm to buy a pie after the oven has been turned off for the day, it’s a simple matter of turning it back on so we can have pies ready by 5.30pm.”

While Mr Handley said his up-front investment in new Natural Gas equipment for the bakery was significant, the energy savings had more than covered the cost. Tinnies Pies specialises in gourmet pies with a range of tasty ingredients, including beef, chicken, lamb, egg and bacon, and scallops.

Michael Handley – Tinnies Pies

New chapter opens for Hobart cultural icon



The Hobart State Cinema has undergone a major facelift, transforming the historic icon into a popular cultural attraction.

Over the past 10 years, it has evolved from a single-screen cinema to a seven-screen complex with digital projectors, a licensed café bar, a mezzanine level and adjoining bookstore.

When proprietor John Kelly purchased the business in 2002, he developed a plan to revive the State as an independent community-based art house cinema.

An important phase of the refurbishment was a commercial kitchen with a modern cooktop and oven powered by natural gas.

With plans to install Tasmania’s first outdoor cinema by Christmas 2012, John said switching to natural gas seven-months-ago was the best – and only – way forward.

“Tas Gas provided a one stop shop and a very competitive pricing structure,” he said.

John said while the conversion was not easy due to the location of the kitchen and a requirement to cross boundary walls, Tas Gas managed the job professionally and efficiently.

“Each step was mapped out to ensure a smooth process that was 100 per cent hassle-free,” he said.

“The fitters replaced the existing gas oven jets and original stove to accommodate the new oven and carried out its regulation.”

John counts “significant savings” and “reduced operating costs” among the benefits of operating a natural gas system.

“The old gas system was very inconvenient to run and manage. Not only did the cylinders take up a lot of storage space but they needed continual refilling which was expensive and time-consuming,” he said.

“Having natural gas has given us the flexibility to consider additional heating options for the cinema such as indoor heating for winter and outdoor gas heaters for the rooftop area.

“In the future we also intend to switch to a gas hot water system, which will provide cost savings and an uninterrupted supply of hot water.”

Marking its 100th year of operation in 2013, today the ‘State’ attracts some 2000 patrons a year and is open seven days.

The State Cinema is located at 375 Elizabeth Street, North Hobart.

John Kelly – Hobart State Cinema



What you need to know before connecting your business to Natural Gas

When first considering Natural Gas for your business, contact 1800 438 427 to discuss your application with our commercial sales team. They will be able to undertake an energy audit on your current appliances and help you with the process. They are also available to answer any questions or issues that you have.

The commercial sales team will be able to help you select what appliances you would like to connect to your business. By connecting more appliances, you can minimise the service cost. They will also be able to determine if your business is located on the Natural Gas network.

If you need assistance in finding a gas fitter to install and connect your appliances, the commercial sales team will be more than happy to help you. Getting a number of quotes from different gas fitters will allow you to receive the right price for you.

Filling out your commercial application form can also be done with the commercial sales team. They will be able to help you fill out the form and will be able to provide you with a copy on site. They can also collect the form from you and return it to Tas Gas.

Once your application has been returned and processed, you will receive an offer to connect. If you accept the offer, you need to return it to Tas Gas, who will organise your service to be installed by Tas Gas Networks.

Once your service is installed, your chosen gas fitter can connect your appliances so they are ready to use in your business!



